

UPL Limited

(formerly known as United Phosphorus Limited)

Regd. Office : 3-11, G.I.D.C., Vapi, Dist: Valsad, Gujarat - 396 195

Segmentwise Revenue, Results and Capital Employed for the year ended March 31, 2014

(Rs. In Lacs)

Sr. No.	Particulars	Quarter ended 31.03.2014 (Audited) (Note 2)	Quarter ended 31.03.2013 (Audited) (Note 2)	Quarter ended 31.12.2013 (Unaudited)	Year ended 31.03.2014 (Audited)	Year ended 31.03.2013 (Audited)
1	Income from Operations (net)					
a	Agro Activities	107,434	80,224	104,375	451,418	351,987
b	Non Agro Activities	19,153	19,412	19,796	80,555	62,957
c	Unallocated	58	233	1,183	1,879	638
	Total	126,645	99,869	125,354	533,852	415,582
	Less: Inter - Segment Revenue	7,210	7,872	10,794	37,025	21,638
	Net Sales from Operations	119,435	91,997	114,560	496,827	393,944
2	Segment Results					
a	Agro Activities	10,131	8,509	15,792	82,349	48,084
b	Non Agro Activities	643	646	752	4,126	6,289
	Total	10,774	9,155	16,544	86,475	54,373
	Less :					
	(i) Finance Costs	1,657	5,854	2,988	24,329	10,132
	(ii) Unallocable Expenditure / Income (net)	3,438	9,611	4,466	4,910	14,519
	(iii) Exceptional items	-	-	-	1,986	-
	Total Profit / (Loss) before Tax	5,679	(6,310)	9,090	55,250	29,722
3	Capital Employed (Segment Assets - Segment Liabilities)					
a	Agro Activities	201,550	257,601	246,990	201,550	257,601
b	Non Agro Activities	38,188	32,200	36,219	38,188	32,200
c	Unallocated	91,027	45,968	92,580	91,027	45,968
	Total	330,765	335,769	375,789	330,765	335,769

Notes :

- The business of the Company is divided into two business segments. These segments are the basis for management control and hence form the basis for reporting. The business of each segment comprises of:
 - Agro activity – This is the main area of the Company's operations and includes the manufacture and marketing of conventional agrochemical products, seeds and other agricultural related products.
 - Non-agro activity – Non agro activities includes manufacture and marketing of industrial chemicals and other non agricultural related products.
- Figures for the quarter ended 31st March 2014 and 31st March 2013 are the balancing figures between the Audited figures in respect of the full financial year and the year to date figures upto the third quarter for the respective years.
- Previous periods/ years figures have been regrouped/ rearranged wherever necessary.