

# SPECIAL FINANCIAL STATEMENTS

(prepared only consolidation purposes)

FOR THE YEAR ENDED 31 MARCH 2018



# INDEPENDENT AUDITORS' REPORT

To the President of Advanta Semillas S.A.I.C.

## Introduction

We have audited the accompanying balance sheet of Advanta Semillas S.A.I.C. as of 31 March 2018 the related statements of income and changes in shareholders' equity for the year then ended and summary of significant accounting policies and other explanatory notes, prepared only for consolidation purposes (as stated in paragraph 2 of Scope). Management is responsible for the preparation and fair presentation of this financial information in accordance with International Financial Reporting Standard (IFRS). This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of the financial information that is free from material misstatement, whether due to fraud or error, selecting and applying appropriate accounting policies, and making accounting estimates that are reasonable in the circumstances. Our responsibility is to express an opinion on this financial information based on our audit.

## <u>Scope</u>

Our audit was conducted in accordance with International Standards on Auditing. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit involves performing procedures to obtain evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risk of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.





# INDEPENDENT AUDITORS' REPORT (Continued)

# **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Advanta Semillas S.A.I.C. and the results of its operations for the year ended 31 March 2018, in conformity with International Financial Reporting Standard, only for consolidation purposes.

We have not audited the Financial Statements as of March 31, 2017 of Advanta Semillas S.A.I.C., which was examined by another external auditor, whose report dated April 24, 2017 expressed a favorable opinion without qualifications.

Buenos Aires, 13 April 2018

IGLESIAS Y ESCOBAR S.R.L. C.P.C.E.C.A.B.A. T° 001 F° 077

Jorge R. Escobar (partner) Certified Public Accountant C.P.C.E.C.A.B.A. To. 171 Fo. 046



**LEGAL ADDRESS:** Cossettini 363 – Piso 3, City of Buenos Aires.

**PRINCIPAL OPERATION:** Research, development, production, distribution and commercialization of hybrid seeds and related products.

### REGISTRATION IN THE COMMERCE AUTHORITY REGISTER:

Of by laws: 26 December 1995.

**END OF PERIOD ESTABLISHED AT BY LAWS:** 27 December 2094.

NR OF REGISTER IN THE CORPORATION'S CONTROL AUTH.: N° 1.615.196.

# CONTROLING SHAREHOLDER INFORMATION.

**NAME:** Advanta Holdings B.V. (Netherlands)

LEGAL ADDRESS: Strawinskylaan 1143, 1077xx, Amsterdam, Netherlands.

**PARTICIPATION ON NET EQUITY: 90%** 

**PARTICIPATION ON THE VOTES: 90%** 

# BALANCE SHEET AS AT MARCH 31, 2018 (Amounts Stated in ARS)

	Year e	nded		Year e	nded
ASSETS CURRENT ASSETS	31/03/2018 ARS	31/03/2017 ARS	LIABILITIES CURRENT LIABILITIES	31/03/2018 ARS	31/03/2017 ARS
Cash and cash equivalents (Notes 2.1 and 3)	14.702.057	10.491.345	Accounts payable (Note 9)	102.212.823	157.626.249
Accounts receivable (Notes 2.2 and 4)	235.399.276	216.043.803	Other Current Liabilities (Note 9)	2.545.763	6.923.262
Other Assets			Short – term borrowings (Notes 8 and 10)	211.876.120	52.245.831
(Note 5)	7.374.891	2.848.492	Provisions (Note 11)	28.090.932	30.249.233
Inventories (Notes 2.3 and 6)	128.144.674	136.161.129	Related Parties (Note 8)	72.633.572	
Short – term loans and advance (Note 7)	32.543.921	45.760.054			
Related Parties (Note 8)	62.472.464		TOTAL CURRENT LIABILITIES	417.359.210	247.044.575
TOTAL CURRENT ASSETS NON-CURRENT ASSETS	480.637.283	411.304.823	Long term borrowings (Notes 8 and 10)	54.583.324	EE 007 E90
Deferred Tax (Net) (Notes 2.8)			TOTAL NOT-CURRENT LIABILITIES	54.583.324	55.997.580
Fixed assets (Note 2.4)	35.025.244	26.039.616	TOTAL LIABILITIES	471.942.534	303.042.155
Intangible assets (Note 2.5)	661.404	943.357	-		
TOTAL NON-CURRENT ASSETS	35.686.648	26.982.973	NET EQUITY (as per related statement)	44.381.397	135.245.641
<u>TOTAL</u>	516.323.931	438.287.796	TOTAL	516.323.931	438.287.796

The accompanying notes and exhibits are an integral part of this statement.

Pablo De Lafuente Apoderado Advanta Semillas S.A.I.C. Jorge R. Escobar (partner) Certified Public Accountant C.P.C.E.C.A.B.A. To. 171 Fo. 046 See separate professional report

IGLESIAS Y ESCOBAR S.R.L. C.P.C.E.C.A.B.A. T° 001 F° 077

# STATEMENT OF INCOME FOR THE YEAR ENDED 31 MARCH 2018 AND 2017 (Amounts Stated in ARS)

	Year Ended	
	31/03/2018	31/03/2017
	ARS	ARS
Net Sales (Note 12)	598.013.129	530.395.793
Cost of Sales (Note 13)	(240.540.579)	(139.171.148)
GROSS INCOME	357.472.550	391.224.645
Depreciation and Amortisation Expense	(2.207.441)	(2.117.765)
Financial Income / Expenses (Note 14)	(113.033.760)	(35.243.349)
Other income (Note 15)	5.120.200	5.374.540
Other Expenses	(353.817.817)	(341.752.134)
Tax Expenses		(96.841.624)
Recovery of provision Taxes	5.388.967	
Exceptional Costs (Note 16)	(7.347.023)	(28.150.019)
NET (LOSS) OF THE YEAR	(108.424.324)	(107.505.706)

The accompanying notes and exhibits are an integral part of this statement.

IGLESIAS Y ESCOBAR S.R.L. C.P.C.E.C.A.B.A. T° 001 F° 077

Pablo De Lafuente Apoderado Advanta Semillas SA.I.C. Jorge R. Escobar (partner) Certified Public Accountant C.P.C.E.C.A.B.A. To. 171 Fo. 046 See separate professional report

# STATEMENT OF CHANGES IN NET EQUITY FOR THE YEAR ENDED 31 MARCH 2018 AND 2017 (Amounts stated in ARS)

Concepts	Capital Stock (Note 17)	Other Capital Accounts	Total	Foreign Currency Translation	Others Reserves and Retained Earnings	Total as of 31/03/2018	Total as of 31/03/2017
	ARS	ARS	ARS	Reserve	ARS	ARS	ARS
Balances at beginning of the year April 1, 2017	396.884.272		396.884.272	(17.560.102)	(244.078.551)	135.245.619	243.689.717
Disaffection Foreign currency translation reserve				17.560.102		17.560.102	(938.370)
Net (Loss) of the year					(108.424.324)	(108.424.324)	(107.505.706)
Balance as of 31							
March 2018 and 2017	396.884.272		396.884.272		(352.502.875)	44.381.397	135.245.641

The accompanying notes and exhibits are an integral part of this statement.

Pablo De Lafuente Apoderado Advanta Semillas S.A.I.C. Jorge R. Escobar (partner) Certified Public Accountant C.P.C.E.C.A.B.A. To. 171 Fo. 046

See separate professional report

IGLESIAS Y ESCOBAR S.R.L. C.P.C.E.C.A.B.A. T° 001 F° 077

# <u>CASH FLOW STATEMENT</u> <u>FOR THE YEAR ENDED 31 MARCH 2018 AND 2017</u>

(Amounts Stated in ARS)

	Year En	ided
CHANGES IN CASH	31/03/2018	31/03/2017
	ARS	ARS
Cash and Cash equivalents at the beginning of the year	10.491.345	7.095.127
Cash and Cash equivalents at the close of the year	14.702.057	10.491.345
NET INCREASE IN CASH AND CASH EQUIVALENTS	4.210.712	3.396.218
REASONS FOR CHANGES IN CASH		
Operating activities:		
Net (loss) of the year	(108.424.324)	(107.505.706)
Foreign currency translation reserve		(938.370)
Income Tax		81.087.131
Adjustments to reach the cash from operating activities:		
Depreciation Fixed assets	1.929.765	2.117.765
Depreciation Intangible	277.676	
Foreign Currency Translation Reserve	17.560.102	
Changes in operating Assets and Liabilities:		
(Increase) in Sundry Debtors	(81.827.936)	(85.039.453)
Decrease in Inventories	8.016.455	17.414.080
Decrease Short - term loans and advance	8.689.733	
Increase in Accounts payable	17.220.146	95.883.763
Increase in Loans and advances		11.737.298
(Decrease) in Others assets		(73.779)
(Decrease) in Deferred Tax		(2.913.697)
(Decrease) / Increase in Provisions	(2.158.301)	3.070.980
(Decrease) / in Other Liabilities	(4.377.499)	(27.848.732)
Net cash (used in) operating activities	(143.094.183)	(13.008.720)
Investing activities: Purchase and lowering of fixed assets and intangible assets	(10.911.139)	1.575.410
Net cash (used in) investing activities	(10.911.139)	1.575.410
Financing activities:		
Repayment of borrowings	150 217 022	
Evolunge difference gricing on conversion debited to foreign currency translation	158.216.033	
Exchange difference arising on conversion debited to foreign currency translation reserve		14.829.528
Net cash from financing activities	158.216.033	14.829.528
NET INCREASE IN CASH AND CASH EQUIVALENTS	4.210.712	3.396.218

The accompanying notes and exhibits are an integral part of this statement

Pablo De Lafuente Apoderado Advanta Semillas S.A.I.C.

IGLESIAS Y ESCOBAR S.R.L. C.P.C.E.C.A.B.A. T° 001 F° 077

Jorge R. Escobar (partner) Certified Public Accountant C.P.C.E.C.A.B.A. To. 171 Fo. 046 See separate professional report

# NOTES TO THE SPECIAL FINANCIAL STATEMENTS AS OF 31 MARCH 2018 AND 2017

#### NOTE 1: FINANCIAL STATEMENTS AS OF 31 MARCH 2018

Advanta Semillas S.A.I.C.. has prepared these Special Financial Statements as of 31 March 2018 for the sole purpose of consolidation.

These Special Financial Statements have been prepared,. ARS in accordance with International Financial Reporting Standards.

#### 1.1 Comparison of information

Balances as of March included in these Special Financial Statements, arise from the amounts disclosed in the Special Financial Statements as of such date. Also, for comparative purposes, the necessary exposure adaptations have been included

# The previous fiscal year was audited by another auditor, which may affect comparability in this report

#### NOTE 2: ACCOUNTING POLICIES.

Applicable disclosure standards have been followed to prepare these Special Financial Statements for the year ended as of 31 March 2018. Nevertheless, considering the special purpose of its issuance, it may not include every required disclosure to fulfill every required disclosure as stated in International Financial Reporting Standards (I.F.R.S.).

Applied criteria on main balance sheet items are as follow:

#### 2.1. Cash and Cash Equivalents

Balances of immediate availability (i.e. imprest funds, cash in hand, and cash at banks) have been classified within this caption.

These balances have been measured at nominal value. When applicable, foreign exchange rate at closing date has been applied to establish the respective amount in ARS.

#### 2.2. Accounts Receivable

Accounts receivable have been measured at nominal value. This caption includes commercial accounts and received checks to be deposited. When applicable, exchange rate prevailing at the closing date for the settlement of those transactions has been considered as stated in Note 2.1.

Accounts receivable have been recognized if (i) the Company has transferred to the buyer the significant risk and rewards of ownership of the goods, (ii) the amount of the receivable can be measured reliably, and (iii) it is probable that the economic benefits associated with the transaction will flow to the Company.

# NOTES TO THE SPECIAL FINANCIAL STATEMENTS AS OF 31 MARCH 2018 AND 2017 (Continued)

#### NOTE 2: ACCOUNTING POLICIES.

(Continued)

#### 2.2. Accounts Receivable

(Continued)

Evaluation of accounts receivable recoverability has been performed to determine whether the nominal amount will be fully recovered (i.e. fully collected). If the collectible amount has been estimated lower than the nominal value, an allowance for doubtful accounts has been calculated.

#### 2.3. <u>Inventories</u>

Inventories have been measured at the lower of cost (resulting from SAP) or net realizable value.

Finished goods (which also include a minor amount of semi-finished goods) are valued at standard cost. Standard cost is calculated once in a year. It is normally not revised during the course of the year –unless some prices or manufacturing process have changed drastically.

Raw materials, packing materials and traded goods are valued at moving weighted average. Thus, in the case of these materials, the system averages the inventory value every time any fresh purchase (Goods Receipt) occurs.

#### 2.4. Fixed Assets

Fixed assets are measured at acquisition cost or construction cost. Interests are expensed as incurred, thus not every interest is capitalized within fixed assets value.

Fixed assets net values, as well as their depreciation, were estimated at historical value in conformance with International Financial Reporting Standards.

Depreciation has been determined by the straight-line method, applying sufficient annual rates to extinguish their values at the end of their estimated useful lives.

## 2.5. Intangible Assets

Intangible assets net values, as well as their depreciation, were estimated at historical value in conformance with International Financial Reporting Standards, depreciation has been determined by the straight-line method, applying sufficient annual rates to extinguish their values at the end of their estimated useful lives.

# NOTES TO THE SPECIAL FINANCIAL STATEMENTS AS OF 31 MARCH 2018 AND 2017 (continued)

NOTE 2: ACCOUNTING POLICIES.

(Continued)

#### 2.6. Liabilities

Accounts Payable have been measured at nominal value, plus (if applicable) accrued portion of financial results up to closing date. When applicable, exchange rate prevailing at the closing date for the settlement of those transactions has been considered as stated in Note 2.1.

#### 2.7. Accounting estimations

In conformity with International Financial Reporting Standards, balance sheet preparation requires that Company's management performs estimations and evaluations that involve the amount of recorded assets and liabilities and contingent assets and liabilities disclosed at the date of preparation of this Financial Statement as well as revenues and expenses recorded within the fiscal year.

In that sense, Company's management has performed estimations to calculate, for instance, allowance for doubtful accounts, contingencies depreciations and recoverable value of assets. Future actual results may differ from those estimations and evaluations performed as of the date of preparation of this Financial Statement.

#### 2.8. Income Tax

Deferred tax method was applied. Deferred tax assets and liabilities are recognized for the future tax effects of temporary differences between the financial statements carrying amounts of existing assets and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rate. The statutory income tax rate for the year ended 31 March 2018 was 35%.

The Company has decided not recognize deferred tax assets based on a more conservative position regarding future projections of short term tax income

The deferred tax asset unrecognized is ARS 101.097.533 according to the following detail:

Difference between	Assets (liabilities) for deferred
Accounting and fiscal valuation basis	tax as of 31 March 2018
Tax losses	90.412.737
Provisions	6.562.684
Loan interest	4.122.112
Total	101.097.533

IDENTIFICATION PURPOSES TOGETHER WITH OUR REPORT DATED 13/04/18

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# NOTES TO THE SPECIAL FINANCIAL STATEMENTS AS OF 31 MARCH 2018 AND 2017 (continued)

#### NOTE 2: ACCOUNTING POLICIES.

(Continued)

2.9. <u>Income Tax</u> (Continued)

Tax losses to be carry-forwarded as of 31 March 2018 are presented below:

	Tax loss	Effect 35%	Expiration
	ARS	ARS	_
Tax losses 2013	(29.695.243)	(10.393.335)	2018
Tax losses 2014	(31.250.336)	(10.937.618)	2019
Tax losses 2015	(30.596.174)	(10.708.661)	2020
Tax losses 2016	(51.779.878)	(18.122.957)	2021
Tax losses 2017	(14.295.394)	(1.270.959)	2022
Tax losses 2018	(111.369.164)	(38.979.207)	2023
Total		90.412.737	

Tax loss 2018	ARS
Net (loss) Before Income Tax	(108.424.324)
Differences 1)	(2.944.840)
Tax loss	(111.369.164)
Effect 35%	38.979.207

### 1) The difference corresponds to Doubtful Accounts

#### 2.10 Impairment of financial assets

The Company assesses impairment based on expected credit losses (ECL) model on trade receivables.

The Company uses a provision matrix to determine impairment loss allowance on the portfolio of trade receivables. The provision matrix is based on its historically observed default rates over expected life of the trade receivable and is adjusted for forward looking estimates. At every reporting date, historical observed default rates are updated and changes in forward-looking estimates are analysed.

This policy is in line with the Group's policy on Impairment of financial assets.

#### NOTE 3: CASH AND CASH EQUIVALENTS

The composition of this item is as follows:

	i ear ended		
	31/03/2018	31/03/2017	
CURRENT	ARS	ARS	
	·		
Cash on Hand	7.309	5.580	
Cash at Banks	14.694.748	10.485.765	
TOTAL	14.702.057	10.491.345	

INITIALED FOR IDENTIFICATION PURPOSES TOGETHER WITH OUR REPORT DATED 13/04/18

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# NOTES TO THE SPECIAL FINANCIAL STATEMENTS AS OF 31 MARCH 2018 AND 2017 (continued)

ACCOUNTS RECEIVABLE

The composition of this item is as follows:

	Year ended		
	31/03/2018	31/03/2017	
CURRENT	ARS	ARS	
	_		
Customers	235.399.275	216.043.803	
Doubtful	3.856.814	12.293.634	
Allowance for doubtful accounts	(3.856.814)	(12.293.634)	
	_		
TOTAL	235.399.275	216.043.803	

# NOTE 5: OTHER ASSETS

NOTE 4:

The composition of this item is as follows:

	Year ended		
	31/03/2018	31/03/2017	
CURRENT	ARS	ARS	
Insurance claim receivable	3.148.275	2.848.492	
Advances to Grower	4.226.618		
TOTAL	7.374.893	2.848.492	

# NOTE 6: <u>INVENTORIES</u>

The composition of this item is as follows:

	Year ended	
	31/03/2018	31/03/2017
CURRENT	ARS	ARS
		_
Finish products	117.256.107	148.163.762
Raw material	10.550.062	8.956.152
Traded goods	2.870.140	631.315
Provision made for obsolescence	(2.531.635)	(21.590.100)
TOTAL	128.144.674	136.161.129

# NOTES TO THE SPECIAL FINANCIAL STATEMENTS AS OF 31 MARCH 2018 AND 2017

(Continued)

# NOTE 7: SHORT – TERM LOANS AND ADVANCES

The composition of this item is as follows:

	Year ended		
	31/03/2018	31/03/2017	
CURRENT	ARS	ARS	
Advances Recoverable in cash or kind	111.806	27.207.850	
Balances with customs, excise, etc.	8.713.738	8.406.502	
Prepaid Income Tax	2.376.489	5.594.908	
TOMP Credit Entitlement		(4.671.993)	
VAT Credit (Input) Receivable	21.341.888	9.222.787	
		_	
TOTAL	32.543.921	45.760.054	

# NOTES TO THE SPECIAL FINANCIAL STATEMENTS AS OF 31 MARCH 2018 AND 2017

(continued)

# NOTE 8: $\frac{\text{BALANCES AND TRANSACTIONS WITH ASSOCIATE COMPANIES AND RELATED}}{\text{PARTIES}}$

	Assets	Liabilities
a) Balance as of 31.03.2018 Related Companies Accounts Receivable	ARS	ARS
ADVANTA NETHERLANDS HOLDINGS B.V ADVANTA US LLC. ADVANTA SEED INTERNATIONAL LTD. ADVANTA COMERCIO DE SEMENTES LTDA. ADVANTA SEEDS DMCC	3.719.565 13.779.370 12.853.817 15.704.615 14.095.795	
Other Receivable UPL ARGENTINA S.A.	2.319.302	
TOTAL RELATED COMPANIES	62.472.464	
Related Companies Accounts Payable		
UPL ARGENTINA S.A. UPL LIMITED ADVANTA NETHERLANDS HOLDINGS B.V. ADVANTA HOLDINGS B.V. ADVANTA AUSTRALIA PTY Ltd. ADVANTA US LLC.		120.541 22.235.416 18.796.091 20.421.934 232.223 10.827.367
Short – term borrowings ADVANTA HOLDINGS B.V. (1)		211.876.120
Long – term borrowings ADVANTA HOLDINGS B.V. (1)	_	54.583.324

TOTAL RELATED COMPANIES

INITIALED FOR IDENTIFICATION PURPOSES TOGETHER WITH OUR REPORT DATED 13/04/18

339.093.016

# NOTES TO THE SPECIAL FINANCIAL STATEMENTS AS OF 31 MARCH 2018 AND 2017

(continued)

# NOTE 8: BALANCES AND TRANSACTIONS WITH ASSOCIATE COMPANIES AND RELATED (continued)

NOTE (1): It corresponds to 10 (Ten) loans, with no guaranty, and an interest rate according detail:

Month	Principal	Currency	Interest Rate
jun-17	848.485	USD	8,00%
jun-17	1.600.000	USD	12,00%
abr-17	993.000	USD	12,00%
abr-17	500.000	USD	12,00%
abr-17	850.000	USD	12,00%
abr-17	1.000.000	USD	6,00%
ene-18	1.000.000	USD	6,00%
ene-18	1.000.000	USD	6,00%
nov-17	2.000.000	USD	6,00%
mar-18	1.300.000	USD	6,00%

Total 11.091.485

Transactions Debit / (Credit) ARS

b) <u>Transactions</u>	
Related Companies	
Rentals	
UPL ARGENTINA S.A.	1.798.383
Purchases	
UPL ARGENTINA S.A.	202.982
Advanta Australia PTY Ltd.	218.214
Advanta US LLC.	10.820.840
Advanta Seed International Ltd.	2.962.154
Sales	
Advanta Netherlands Holdings B.V.	(2.081.197)
Advanta US LLC.	(614.631)
Advanta Seed International Ltd.	(930.656)
Advanta Comercio de Sementes LTDA.	(21.568.393)
Management Fees ADVANTA SEEDS DMCC ADVANTA HOLDING BV ADVANTA US LLC.	3.379.973 16.746.104 10.782.925
Loan Awarded	
UPL ARGENTINA S.A.	(3.110.000)
Loans returned	
UPL ARGENTINA S.A.	3.110.000
Interest Lost ADVANTA HOLDING BV	11.777.464

# NOTES TO THE SPECIAL FINANCIAL STATEMENTS AS OF 31 MARCH 2018 AND 2017

(Continued)

## NOTE 9: ACCOUNTS PAYABLE

The composition of this item is as follows:

	Year e	Year ended	
	31/03/2018	31/03/2017	
CURRENT	ARS	ARS	
Trade Payables	58.232.150	157.626.249	
Other Payables	5.159.869		
Payroll and Social Security Taxes	37.160.147		
Taxes Payable	1.660.657		
TOTAL	102.212.823	157.626.249	

This exercise has separated payable accounts for better exposure. This can affect comparability. In the previous exercise all the concepts are included in Trade payables.

OTHER CURRENT LIABILITIES	Year ended	
	31/03/2018	31/03/2017
CURRENT	ARS	ARS
Advance from customers	2.545.763	6.923.262
TOTAL	2.545.763	6.923.262

# NOTE 10: SHORT TERM BORROWINGS

The composition of this item is as follows:

Year ended	
31/03/2018	31/03/2017
ARS	ARS
	11.453.357
211.876.120	40.792.474
211.867.120	52.245.831
Year ended	
31/03/2018	31/03/2017
ARS	ARS
54.583.324	55.997.580
54.583.324	55.997.580
	31/03/2018 ARS  211.876.120  211.867.120  Year e 31/03/2018 ARS  54.583.324

# NOTES TO THE SPECIAL FINANCIAL STATEMENTS AS OF 31 MARCH 2018 AND 2017 (Continued)

# NOTE 11: PROVISIONS

The composition of this item is as follows:

	Year ended	
CURRENT	31/03/2018 ARS	31/03/2017 ARS
Provision for returns Provision for litigations	18.750.527	7.002.615 14.818.846
Provision for vacations	9.340.405	8.427.772
TOTAL	28.090.932	30.249.233

# NOTE 12: <u>NET SALES</u>

The composition of this item is as follows:

	Year ended	
	31/03/2018	31/03/2017
	Profit / (Loss)	Profit / (Loss)
	ARS	ARS
Sales Domestic and Exports	535.402.176	516.653.420
Sales FI Entries	10.941.308	4.951.367
Sales Remnants	51.669.645	2.728.163
Others Sales		6.062.843
TOTAL	598.013.129	530.395.793

# NOTE 13: COST OF SALES

	Year ended	
	31/03/2018	31/03/2017
	ARS	ARS
At beginning of the year	136.161.129	185.773.911
Purchases and Others	232.524.124	89.558.366
Inventories at end of the year	(128.144.674)	(136.161.129)
Cost of Sales	240.540.579	139.171.148

# NOTES TO THE SPECIAL FINANCIAL STATEMENTS AS OF 31 MARCH 2018 AND 2017 (Continued)

# NOTE 14: FINANCIAL INCOME / EXPENSES

The composition of this item is as follows:

	Year ended	
	31/03/2018	31/03/2017
	Profit / (Loss)	Profit / (Loss)
	ARS	ARS
Interest on loans & securistation of assets	(37.135.445)	(9.025.080)
Exchange difference on borrowings – Net	(50.587.714)	(22.803.609)
Bank Charges	(25.310.601)	(3.414.660)
TOTAL	(113.033.760)	(35.243.349)
IUIAL	(113.033.760)	(33.243.349)

# NOTE 15: OTHER INCOME

The composition of this item is as follows:

	Year ended	
	31/03/2018 31/03/2017	
	Profit / (Loss)	Profit / (Loss)
	ARS	ARS
Provision / Liabilities no longer required written back		1.989.058
Other Income	5.120.200	3.385.482
TOTAL	5.120.200	5.374.540

# NOTES TO THE SPECIAL FINANCIAL STATEMENTS AS OF 31 MARCH 2018 AND 2017 (Continued)

### NOTE 16: EXCEPTIONAL COSTS

During the current and previous year, the Company recorded exceptional costs that mainly correspond to severance charges accrued due to the restructuring and the realizing of its business.

The composition of this item is as follows:

	Year ended	
	31/03/2018 31/03/201	
	Profit / (Loss)	Profit / (Loss)
	ARS	ARS
Severance Compensation	(7.347.023)	(28.150.019)
Severance Compensation	(7.5+7.025)	(20.130.017)
TOTAL	(7.347.023)	(28.150.019)

# NOTE 17: CAPITAL STOCK

The corporate capital is made up by 396.884.272 registered non-endorsable common shares with a nominal value of ARS 1 each and entitled to five votes per share. The corporate capital has been fully subscribed and paid-in, pending registration thereof with the Corporation's Control Authority (I.G.J.).

# NOTE 18: NUMBERS OF EMPLOYEES

As of March 31, 2018 Advanta Semillas S.A.I.C. had 284 employees contemplating payroll and hiring.

# OTHER EXPENSES FOR YEAR ENDED 31 MARCH 2018 AND 2017 (Amount stated in ARS)

Description Total as of Total as of 31/03/2018 31/03/2017 **ARS** ARS Wages and salaries and social security contributions 148.293.681 141.549.356 Taxes, charges and contributions 15.183.304 11.782.257 Freight expenses 12.565.405 16.561.936 Insurances 5.576.849 1.910.756 Maintenance and repairs 6.781.276 7.828.334 Professional fees 20.007.875 11.758.382 Rents 19.517.398 9.539.336 Telephone expenses 451.992 2.437.025 Spending on mobility 15.446.698 14.961.637 Royalty 6.943.120 \_\_\_\_ **Directors Sitting Fees** -----1.114.490 Sales Commissions 16.825.712 3.486.580 Production and Farm Expenses -----3.207.034 Provision made for obsolescence 18.555.976 Seeds Proc., R & D and other charges 50.275.507 44.484.681 Land lease charges 669.217 Chemical and Fertilizer consumed -----26.657.600 Advertising costs 12.084.300 10.310.176 Doubtful Accounts 2.944.840 1.953.114 18.572.390 Miscellaneous Expenses 12.984.247 Registration Fees 868.382 -----Manufacturing costs, Security services 1.479.088 TOTALS as of 31/03/2018 353.817.817

TOTALS as of 31/03/2017

INITIALED FOR IDENTIFICATION PURPOSES TOGETHER WITH OUR REPORT DATED 13/04/18

341.752.134

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# CONTINGENCIES – ALLOWANCES

# STRUCTURE AND CHANGES FOR THE YEAR ENDED 31 MARCH 2018 (Amount stated in ARS)

	Balances at the beginning of the year	Additions	Reductions	At period end 31 March 2018
DEDUCTED FROM ASSETS	•			
Allowance for doubtful accounts	(12.293.658)		8.436.844	(3.856.814)
<ul> <li>Provision for Obsolescence</li> </ul>	(21.590.100)		19.058.465	(2.531.635)
Total	(33.883.758)		27.495.309	(6.388.449)
INCLUDED IN THE LIABILITIES				
• Labor claims	14.818.846	3.931.681		18.750.527
Total	14.818.846	3.931.681		18.750.527

INITIALED FOR IDENTIFICATION PURPOSES TOGETHER WITH OUR REPORT DATED 13/04/18 INI PUI