

United Phosphorus Limited
Regd. Office : 3-11. G.I.D.C., Vapi, Dist Valsad, Gujarat - 396195

Segmentwise Revenue, Results and Capital Employed for the year ended 31st March , 2013

(Rs. In Lacs)

Sr. No.	Particulars	Quarter ended 31.03.2013 (Audited)	Quarter ended 31.03.2012 (Audited) (Refer Note 2)	Quarter ended 31.12.2012 (Unaudited)	Year ended 31.03.2013 (Audited)	Year ended 31.03.2012 (Audited)
1	Income from Operation (net)					
a	Agro Activities	80,224	52,687	98,283	351,987	295,876
b	Non Agro Activities	19,412	15,605	14,426	62,957	65,818
c	Unallocated	233	562	405	638	1,315
	Total	99,869	68,854	113,114	415,582	363,009
	Less: Inter - Segment Revenue	7,872	6,588	4,610	21,638	31,445
	Net Sales from Operations	91,997	62,266	108,504	393,944	331,564
2	Segment Results					
a	Agro Activities	8,509	3,905	8,127	48,551	42,159
b	Non Agro Activities	646	2,319	1,397	6,289	10,970
	Total	9,155	6,224	9,524	54,840	53,129
	Less :					
	(i) Interest and Other Finance Charges	5,854	2,777	5,856	10,599	16,437
	(ii) Unallocable Expenditure / Income (net)	9,610	8,602	(3,385)	14,519	5,996
	Total Profit before Tax	(6,309)	(5,155)	7,053	29,722	30,696
3	Capital Employed (Segment Assets - Segment Liabilities)					
a	Agro Activities	257,601	228,674	263,375	257,601	228,674
b	Non Agro Activities	32,200	34,118	34,229	32,200	34,118
c	Unallocated	45,968	87,810	55,943	45,968	87,810
	Total	335,769	350,602	353,547	335,769	350,602

Note :

- The business of the Company is divided into two business segments. These segments are the basis for management control and hence form the basis for reporting. The business of each segment comprises of:
 - Agro activity – This is the main area of the Company's operation and includes the manufacture and marketing of conventional agrochemical products, seeds and other agricultural related products.
 - Non-agro activity – Non agro activities includes manufacture and marketing of industrial chemicals and other non agricultural related products.
- During the quarter, there has been a reorganization of business segments. Figures for the year ended March 31, 2012, quarter ended December 31, 2012 and quarter ended March 31, 2012 have been regrouped to make them comparable.