

## **PRESS RELEASE**

### **United Phosphorus to raise USD 140 mn through FCCBs**

**Mumbai 9<sup>th</sup> December, 2005:** United Phosphorus Limited (UPL), India's largest crop protection company today priced the international issue of USD 140 mn through Foreign Currency Convertible Bonds (FCCBs). This issue is subject to the approval of the members at the Extra-ordinary General Meeting to be held on 30<sup>th</sup> December, 2005. The lead manager of the issue was UBS Investment Bank.

**The FCCBs consists of two series:**

#### **Series A**

- USD 60 mn, plus option to increase USD 10 mn
- Compulsory Convertible Bonds
- Zero Coupon
- Compulsory convertible into equity share after 41 days
- Priced at Rs. 225/- per equity share

#### **Series B**

- USD 80 mn
- Optional Convertible Bond
- Maturity: 5 years, 1 day
- Issue price: 100%
- Coupon: 0.50%
- Redemption at a premium of 30.87%
- Conversion Price:
  - a) Rs.256.83 if converted before 7<sup>th</sup> January, 2007.
  - b) Rs.272.06 if converted from 8<sup>th</sup> January, 2007 until 7<sup>th</sup> December, 2010

**Closing Market Price on BSE as on 8<sup>th</sup> December, 2005 : Rs.217.65**

**Exchange rate: USD/INR 46.26**

There is an option to raise further amount of US\$ 10 MN under Series A of the FCCB.

The net proceeds from the issue of the bonds will be held overseas/ repatriated into India and utilized in conformity with the end-use guidelines of the Indian Government, prevailing from time to time for expansion, acquisitions, modernization, normal capital expenditure, funding subsidiaries incorporated outside India and for such other purposes as may be permitted from time to time, under the relevant guidelines. It is confirmed that, in accordance with existing restrictions, the net proceeds will not be invested in real estate and/or the stock markets.

### **About UPL**

United Phosphorus Limited (UPL) is the largest producer in India of crop protection products with a wide range of products that include fumigants, fungicides, insecticides, rodenticides and herbicides. It is among the top five generic players globally in this industry. It is engaged in research, manufacture and distribution of agrochemicals and speciality chemicals across the globe. The Company's revenue's for the year ending March 2005 were in excess of USD 325 mm.(Rs.1422 Crores)

UPL has been able to achieve this through managing change and making most of the opportunities that opened up with liberalisation and globalisation. A focus on their core competence, a vision of being a global player and a commitment to provide cost effective quality solutions in crop protection for farmers, have been the driving forces of the company.

In this Financial Year, UPL has made three strategic acquisitions. The company acquired CEQUISA (Spanish Agrochem Company with 400 registrations worldwide), SWAL Corporation Limited (oldest agchem player in India) and REPOSO (Argentine company with more than 30 registrations in Argentina).

Through acquisitions, strategic alliances and network of over 20 subsidiaries, UPL has built a marketing network across the globe and its international revenues account for over 70% of its total revenues. It exports to over 100 countries, the primary markets being Europe and North America.

UPL has over 2100 employees and has 10 operating plants (8 in India, 1 each in UK and Argentina) all of them are ISO compliant to the highest standards of Quality, Safety, Environment and Occupational Health.