

## **PRESS RELEASE**

### **UPL (United Phosphorus Limited) Acquires REPOSO**

#### **Purchase includes all Assets, Products and Registrations**

United Phosphorus Limited (UPL) announced today that it has purchased 100% stake through its UK subsidiary of REPOSO S.A.I.C. ( REPOSO ), a manufacturer and distributor of crop protection products located in Buenos Aires, Argentina. The sale includes all stocks including assets of the Company, products registrations, manufacturing site and all other property rights associated with the business of REPOSO.

REPOSO is a debt free company, and having more than 30 registrations in Argentina. It has a strong manufacturing base located in Abbott 90 Kms. from Buenos Aires. For the Year ended 30<sup>th</sup> June 2005 Reposo's revenues were US\$ 12.5 mm. The total cost of acquisition for UPL is US\$ 11 mm and the acquisition is effective from 31<sup>st</sup> Oct, 2005. It is an all cash offer and UPL will fund this through its cash accrual.

Commenting on this transaction Mr Jai Shroff, Executive Director for UPL states " This acquisition provides UPL with a strong platform to expand and strengthen its presence in Latin America (one of the fastest growing agchem regions in the world) and in our Rest of the World business. After considerable growth both organically and acquisitions in USA, Europe, and in India, UPL has been actively pursuing opportunities for growth in the other regions. REPOSO's opportunity is in line with UPL's strategy to grow its business globally both through acquisitions and organically. "

This is UPL's third acquisition in this financial year following its takeover of CEQUISA , a Spanish agchem company with 400 registrations worldwide and sales of Euro 19.3 m ( Rs 106 Crores) and SWAL Corporation Ltd the oldest agchem player in India with revenues of over Rs. 700mm. Besides, in Nov 2004, UPL has also acquired Agvalue in the USA making it fourth acquisition in the last 12 months.

United Phosphorus Limited (UPL) is the largest Indian agrochemical player and among the top five generic players globally in this industry. It is engaged in research, manufacture and distribution of agrochemicals

and speciality chemicals across the globe. The Company's revenue's for the year ending March 2005 were in excess of USD 325 mm.(Rs.1422 Crores)

Through acquisitions, strategic alliances and network of over 20 subsidiaries, UPL has built a marketing network across the globe and its international revenues account for over 70% of its total revenues. It exports to over 100 countries, the primary markets being Europe and North America.

UPL has over 2100 employees and has 9 operating plants (8 in India and 1 in UK) all of them are ISO compliant to the highest standards of Quality, Safety, Environment and Occupational Health.